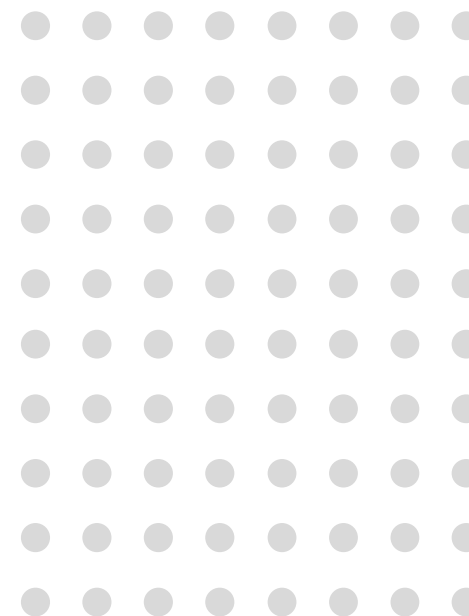


GHADAN 21

Economic Stimulus



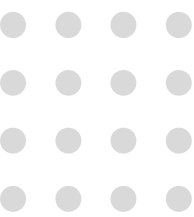
16 Initiatives under Abu Dhabi Economic Stimulus Package

Questions & Answers

April 2020



Wave1 INITIATIVES



Abstract Style

Owner

Initiative description

Owner	Initiative description
AD Police	1 >>> No annual registration fees for commercial vehicles
DMT	2 >>> No toll gate tariffs for all vehicles
DMT	3 >>> No individual or commercial real estate registration fees
DMT	4 >>> No Tawtheeq fees this year
ADPC	5 >>> AED 5bn to subsidies water and electricity
ADPC	6 >>> Subsidies for electricity connection fees for startups
DOF	7 >>> AED 3bn for SME credit guarantee program
DGS	8 >>> Performance guarantees for projects up to AED 50mn
DOF	9 >>> New committee to review lending options
DGS	10 >>> Suspending bid bonds
DMT	11 >>> Industrial land leasing fees reduced by 25%
DED	12 >>> Industrial and commercial penalties waived
DOF	13 >>> Payment of government invoices within 15 working days
DED	14 >>> Up to 20% rebate on rentals
DCT & DMT	15 >>> Tourism and municipality fees suspended, including fees related to Events, and movie theaters, and holyday homes.
ADH	16 >>> Establish AED 1bn market maker fund

ADP INITIATIVE 1

No annual registration fees for commercial vehicles



Questions

Answers

What is the effective implementation date?

from the effective date from 16 march 2020 to 31 Dec 2020

Who is eligible (is it for everyone, i.e. locals and expats)?

It includes all the private sector companies located in the Emirate of Abu Dhabi

What is the process to get registration fees waived?

According to the requirements and guidelines set out under vehicle licensing services. You may avail this waiver on the Abu Dhabi Police website (www.adpolice.gov.ae) or download the Abu Dhabi Police app.

Do I still have to get maintenance checks?

yes, according to the type of service within the vehicle licensing guidelines

Will a certain number of vehicles be identified for each company?

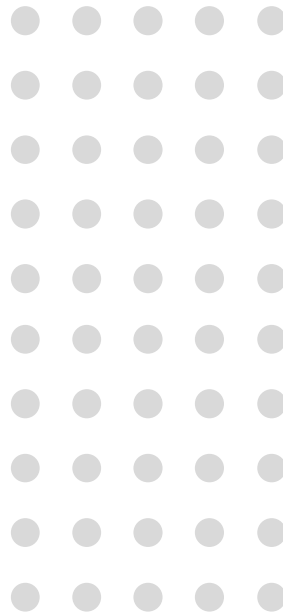
Unlimited

Does the decision apply to all types and types of vehicles?

Yes, it applies to all vehicle types including light and heavy vehicles in addition mechanics

Does the decision apply to all categories of vehicle licensing?

Yes, it is applicable to all categories of vehicle license, including public and private vehicles in addition mechanics



DMT INITIATIVE 2

No toll gate tariffs for all vehicles



Questions

Answers



What is the effective implementation dates?

From the announcement date 16 march 2020



Who is eligible to benefit from this initiative?

•Everyone is eligible, This includes Nationals and expats



How can I apply for a refund of the amounts that I paid before the issue of the resolution?

You can submit a refund request via the ITC Call Centre please call 80088888



Does it apply for traffic penalties and fines as well?

No, it only applies to toll gate-related fines (e.g. unpaid trips)



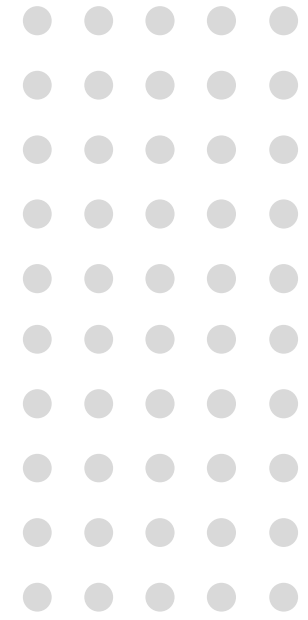
Is it for all types of vehicles (individual, commercial)?

Yes, it applies to all types of vehicles (e.g. private, commercial) from any Emirate (e.g. Abu Dhabi, Dubai, Sharjah, etc) travelling through Abu Dhabi



Does this apply to vehicles registered outside of AD as well?

Yes, it applies to all vehicles regardless of the origin of the vehicle registration



DMT INITIATIVE 3

No individual or commercial real estate registration fees



Questions

Answers



Does this initiative include the current contracts?

No, it is applied to new contracts issued from 16 Mar 2020 to 31 Dec 2020



Who is eligible to benefit from this initiative?

All residents in Abu Dhabi are eligible, including Nationals and expats



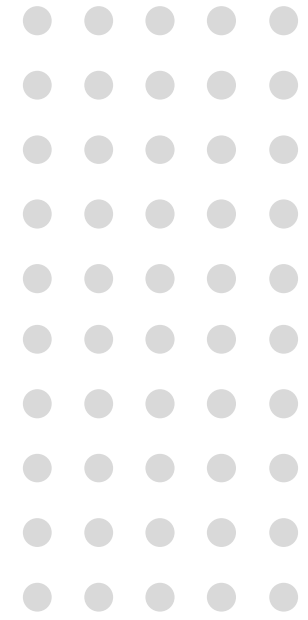
What kind of real estate transactions does this apply to? (e.g. sale, mortgage, lease etc)

Applies to registration fees for all real estate transactions
Lands& properties & units Sale
Lands& properties & units Mortgage
Lands& properties & units, Donate
Registration (Mosataha contract, Government contract, Usufruct contract, Rank contract)
Register real estate broker contract
Splitting land plots



Does this initiative apply to real estate registered in a free zone?

Yes, the initiative applies to all free zones and mainland.



DMT INITIATIVE 4

No Tawtheeq fees this year (for commercial and industrial activities)



Questions

Answers



Does it apply to free zones as well?

Yes, the initiative applies to all freezones within the emirate of Abu Dhabi



Who is eligible (is it for everyone, i.e. nationals and expats)?

Everyone is eligible, including National and expat-owned commercial and industrial leases



What if I already paid Tawtheeq fees? Can I get a refund?

- If paid Tawtheeq fees have been paid on 16 March 2020 or after, he/she is eligible for a refund. Contact the Municipality Contact Centre to apply for the refund.
- If Tawtheeq fees were paid before 16 March 2020, he/she will not be eligible for any refund.



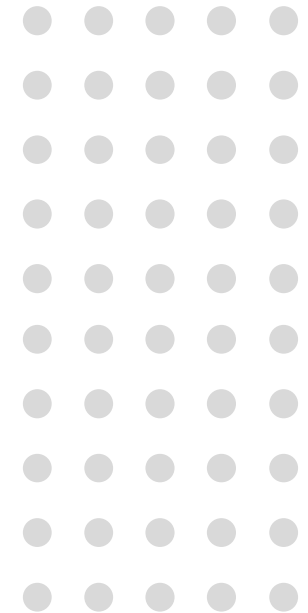
Does this apply to all Tawtheeq-related fees or specific categories?

this initiative only applies to the 5% Municipality fee charged as part of the water and electricity bill. It is applicable for all contracts where one of the parties (lessor and Tenant) who owned industrial or commercial activities license.



Does this apply to Municipality Fees for the Active contracts that were registered before waive announcement date

No, this applies only to the new contracts or renewed contracts from 16 Mar 2020 to 31 Dec 2020



ADPC INITIATIVE 5

ADH

AED 5bn to subsidies water and electricity for citizens and commercial and industrial activities



Questions

Answers



Does it apply also to free zones?

Yes, it applies to free zones within the Emirate of Abu Dhabi. **Business** (including National-owned and expat-owned) in commercial and industrial sectors across Abu Dhabi free zones and mainland Abu Dhabi will continue to receive their subsidized tariff as per the current rate.



Who is eligible?

Nationals who are residents in the Emirate of Abu Dhabi will continue to receive their subsidized tariff as per the current rate. **Business** (including National-owned and expat-owned) in commercial and industrial sectors across free zones and mainland Abu Dhabi will continue receiving their subsidized tariff as per the current rate.



Will the tariffs set by Department of Energy change?

Currently, there is no plan to change the tariffs



Will there be a tariff reform, adjusting Water & Electricity tariffs for nationals/expats?

Currently, there are no plans on reforms or to change the tariffs



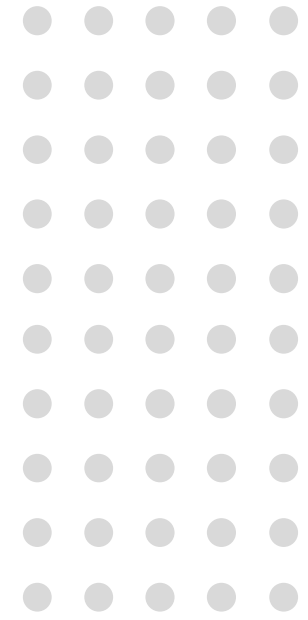
What is the process of benefiting from this initiative ?

As the current tariff is not subject to change, individuals and business will continue their current subsidized tariff rates. There are no new or additional processes needed to be taken



What is the effective implementation dates?

As the current tariff is not subject to change, individuals and business will continue their current subsidized tariff rates. There is no new or additional implementation date.





ADPC INITIATIVE 6

ADH

Subsidies for electricity connection fees for startups for this year



Questions

Answers



What is the effective implementation dates?

The current connection charges are already offered as a subsidized level. This subsidy will remain. There is no new or additional implementation date.



Who is eligible?

All owners and business (both National-owned and expat-owned) who reside in the Emirate of Abu Dhabi, regardless of the company size (e.g. startup or big companies) will continue to be charged at current fee levels for electricity connection. Subject to the exact requirement of connection and load size, etc.



What is the process of applying?

The current connection charges are already offered at a subsidized level. This subsidy will remain. There are no new or additional processes needed to be taken.



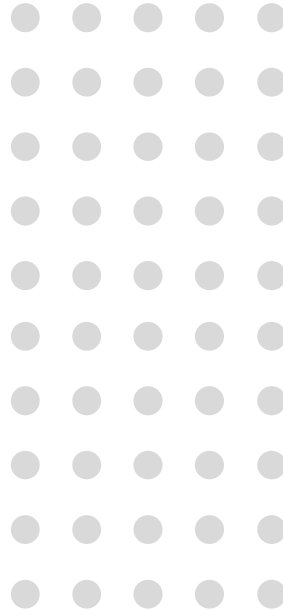
What size of a company is classified as a startup?

The sector does not classify businesses by the size of the company. All startups regardless of its size will benefit from this subsidy.



Does the subsidy only include electricity or water?

The connection subsidy applies to both water and electricity



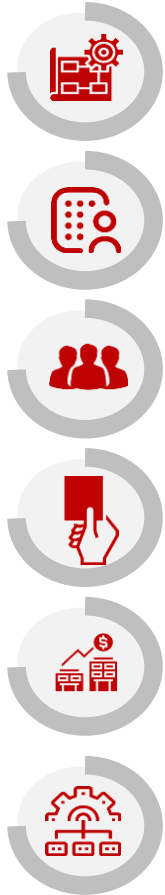
DOF INITIATIVE 7

AED 3bn for SME credit guarantee program



Questions

Answers



Who is eligible (is it for everyone, i.e. locals and expats)?

All National-owned and expat-owned SMEs are eligible to apply under the scheme. The application will be subject to the lending policies and terms and conditions of the respective banks.

What is an SME?

Per the department of economic development's definition

What types of facilities are available under the scheme:

- Working capital facilities of up to 3 months, renewable
- Other funding facilities, including refinancing of current facilities, with a tenor of greater than 3 months and up to four years for working capital, guarantees, capex and growth capital

Is this a loan from the government?

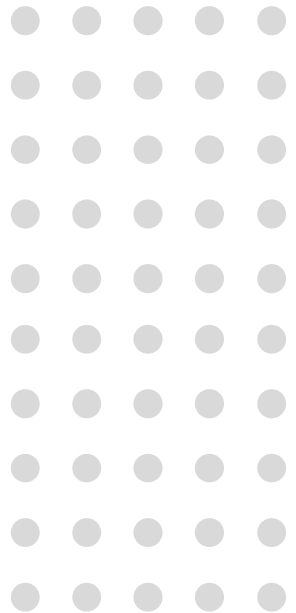
No. All loan applications and credit reviews are conducted by participant banks. All loans must comply with their own internal lending policies.

Where can I file a complaint?

All complaints regarding the loan application process should be addressed to the respective banks' customer complaints function.

Where can I apply?

SMEs can apply directly to :
ADCB at <http://www.adcb.com/en/business/index.aspx>,
ADIB at <http://www.adib.ae/en/business>,
FAB at <https://www.bankfab.com/en-ae/business/sme-growth-loan> to benefit from the SME Credit Guarantee Scheme.
 Lending is subject to the banks' lending policies and T&Cs.





DGS INITIATIVE 8

Performance guarantees for projects up to AED 50mn waives for startups



Questions

Answers



What is the effective implementation dates?

Circular to ADGEs to be issued by 12 April 2020



Does this initiative apply to free zones as well?

Yes, this initiative is applicable to startups based in the Emirate of Abu Dhabi including its free zones



What is the classification of a startup?

Align definition of startups and apply classification to existing and new contracts



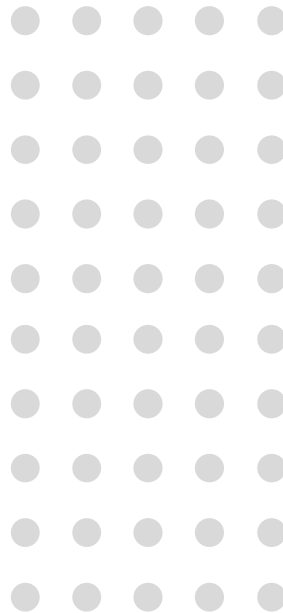
Does this include SMEs as well?

No, this is only applicable to startups



Is this for national-owned and expat-owned companies?

Yes, it applies to startups (both National and expat-owned businesses)





DOF INITIATIVE 9

New committee to review lending options to support local companies



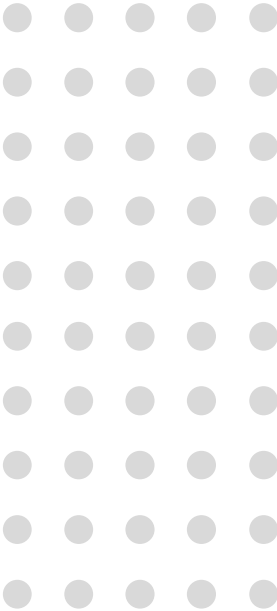
Questions

Answers



What is the committee's mandate?

An Internal committee set up to follow up on lending programs for local companies to Improve, support & monitor their accessibility to lending products.





DGS INITIATIVE 10

Suspending bid bonds



Questions

Answers



What is the effective implementation dates?

Circular to ADGEs to be issued by 12 April 2020



Does it apply retroactively?

No, it does not apply retroactively



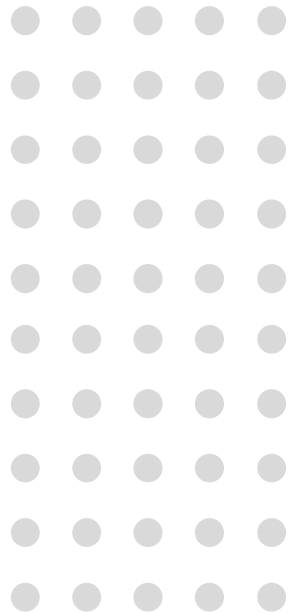
How can I get my invoice paid?

By submitting the invoice to the approved channels in each entity



Is there a portal or process for this?

Yes, each entity has their own portal there is no single portal for all entities



DMT INITIATIVE 11

- **Zones Corp**
- **KIZAD**

Industrial land leasing fees reduced by 25%



Questions

Answers



What is the effective implementation dates?

1st of April 2020



Does it apply to mainland or free zone?

This applies to free zones and mainland in the Emirate of Abu Dhabi:
ZC: only has mainland & it applies to all new projects in the mainland.
Kizad : mainland and free zones



Does it also include registration fees for leased land?

Leasing fees for industrial activities to be reduced by 25% for new contracts



Does it include both plots and property?

Yes, it includes both property and land plots:
ZC: both new leased plots and warehouses.
Kizad: applies to new leased plots only.



Does it include both new and renewed contracts?

Yes, it applies to both new and renewed contracts only. All ongoing contracts are excluded.



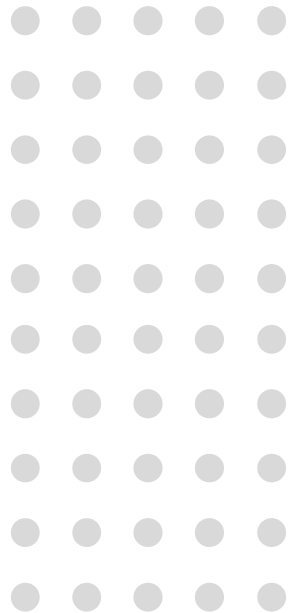
Does it apply to both national-owned and expat-owned companies?

ZC: is under federal government company law 49% - 51% so all projects are taken into consideration (ZC is not a free zone).
Kizad: applies to both national owned and foreign owned companies.



Does it matter who owns the property (eg. Government, authority, privates..etc?)

No it doesn't



DED INITIATIVE 12

Industrial and commercial penalties waived



Questions

Answers



What is the effective implementation dates?

From the announcement of the Abu Dhabi Economic Stimulus Package on 16 March 2020



What penalties are included in the waiver?

All the penalties and violations will be waived.



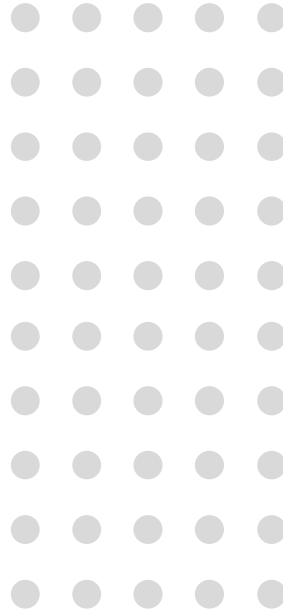
Is only local penalties waived or also Federal too?

Only those that are included in the Department of Economic Development.



What is the process of applying?

Auto cancelation will be performed and there is no need to apply





ADGEs INITIATIVE 13

DOF

Payment of approved government invoices within 15 working days



Questions

Answers



What is the effective implementation dates?

Immediate effect from the memo date



How can I get my invoice paid?

Kindly contact the Finance/ Procurement of the relevant entity.



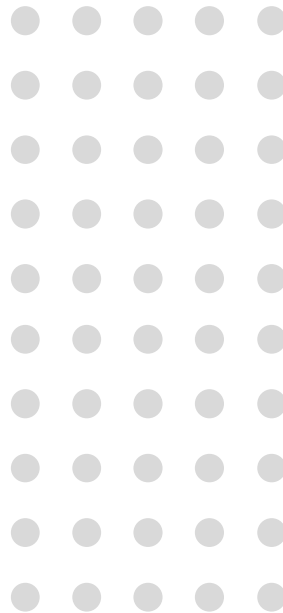
Is there a portal or process for this?

The usual processes will apply. Entities are informed to commit to the agreed 15 working days payment term



What does that mean for us as business owners?

There will be more liquidity available to improve the current financial position/working capital



DED INITIATIVE 14

Up to 20% rebate on rentals for the restaurant, tourism and entertainment sectors



Questions

Answers



What is the effective implementation dates?

From the 26th of April



Who is qualified for this initiative? Are hotels included?

Restaurants, tourism and entertainment sectors (hotels are excluded)



What is the mechanism of payment?

1. Tenant submits 3 documents (Emirates ID, Tenant contract, Tenancy contract) through DED platform (e.g. Manage your business journey)
2. After request is approved, Cheque will be delivered to tenant.
3. Cheque cash-out at Bank branch upon presentation of Emirates ID



is there a criteria to know how much you can get between 0 - 20%?

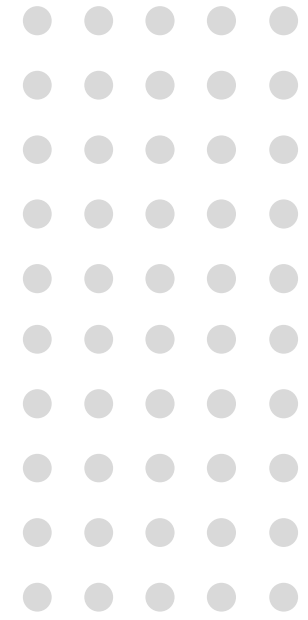
It is a fixed 20% rebate on rentals
Criteria: i) All recent rental contracts signed ii) All rental contracts expiring between April and September 2020

- 20% rebate for eligible contracts
- 20 % rebate for rental contracts renewed



Does this only apply to government owned areas?

No, it applies for restaurants, tourism and entertainment sectors





DCT INITIATIVE 15

DMT

Tourism and municipality fees for the tourism and entertainment sectors suspended for this year



Questions

Answers



What is the effective implementation dates?

Starting from the 16 March 2020, expected to be implemented before the end of March



Which fees included in this offer?

It includes all tourism and municipality fees



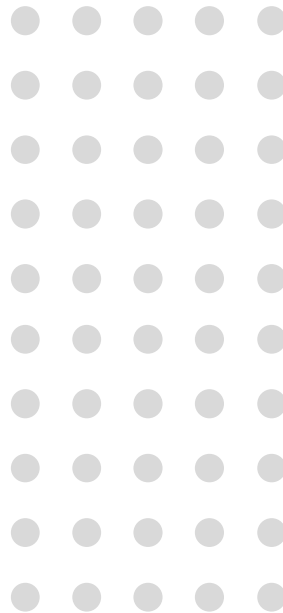
Who is eligible (is it for everyone, i.e. locals and expats)?

It applies to both National-owned and expat-owned businesses in the tourism and entertainment sector



If I have already paid the fees, can I get refunded?

There will be no refunds for paid fees. All collected fees related to the period waived by this initiative, will be considered as revenue for the hotels.



ADH INITIATIVE 16

Establish AED 1bn market maker fund to enhance liquidity and sustain balance between supply and demand for stocks



Questions

Answers



What is a market maker?

A market maker buys and sells securities to facilitate trading and ensures a buyer for every seller and seller for every buyer. A market maker enables investors to enter and exit stocks in an efficient manner.



Why is a market maker important?

A market maker is important to increase liquidity (and trading volumes) on an exchange, ultimately, reducing spreads and lowering volatility.



How does the market maker help Abu Dhabi?

It will help to create a more dynamic equities market for the Abu Dhabi Securities Exchange (ADX). This will attract more investors and encourage more companies to go public and list.



Is the market maker fund the same as a stabilization fund?

No, it is not. A market maker fund and a stabilisation fund are distinct from each other and play different roles.



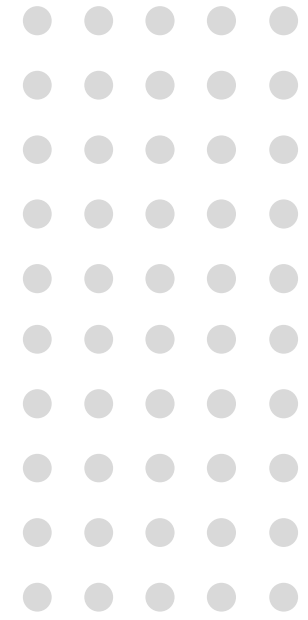
Who will benefit from the market maker fund?

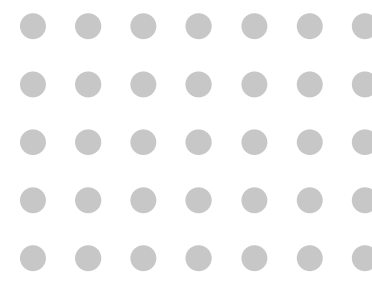
Investors trading on ADX will benefit from the market maker fund



Who is in-charge of the market maker fund?

Abu Dhabi Development Holding Company (ADQ)





THANK YOU